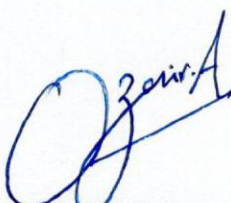


GENERAL INVESTMENT & SECURITIES (PRIVATE) LIMITED
BALANCE SHEET
AS AT MARCH 2019

		31-Mar-19	30-Jun-18
		Un-Audited	Audited
<u>ASSETS</u>	Note	Rupees	Rupees
NON-CURRENT ASSETS			
Property and Equipment	4	1,837,263	1,355,106
Intangible Assets	5	5,700,000	5,700,000
Long Term Deposits	6	663,000	663,000
Long Term Investment	7	44,978,818	42,757,556
Deferred Tax Asset	8	-	-
		53,179,081	50,475,662
CURRENT ASSETS			
Trade Debits	9	5,057,980	3,384,604
Advances	10	10,087,703	10,108,203
Deposits Prepayments and other receivable	11	7,129,599	15,670,125
Short term investment		4,522,595	9,042,655
Cash and bank balances	13	22,369,347	21,046,639
		49,167,224	59,252,226
		102,346,305	109,727,888
SHARE CAPITAL AND RESERVES			
Issued, subscribed and paid-up share capital			
351,000(2018: 351,000) Ordinary Shares of Rs 100/- each	14	35,100,000	35,100,000
Share deposit money		12,411,526	12,411,526
Share deposit money		3,715,000	
Accumulated Loss		15,889,491	23,060,046
		67,116,017	70,571,572
NON CURRENT LIABILITIES			
Long term financing	16	13,350,000	13,350,000
CURRENT LIABILITIES			
Trade and other payables	17	21,880,289	25,279,408
Current Portion of lease liability	16	-	341,825
Provision for taxation	18	-	185,083
		21,880,289	25,806,316
CONTINGENCIES & COMMITMENTS	19	-	-
		102,346,306	109,727,888

The annexed notes from 1 to 27 form an integral part of these financial statements.


CHIEF EXECUTIVE

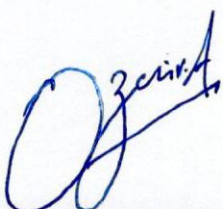



DIRECTOR

GENERAL INVESTMENT & SECURITIES (PRIVATE) LIMITED
PROFIT AND LOSS ACCOUNT
FOR THE PERIOD ENDED MARCH 31, 2019

	Note	31-Mar-19 Un-Audited Rupees	30-Jun-18 Audited Rupees
Income from Brokerage	20	4,900,496	14,783,078
Un-realized gain on short term investment		<u>4,900,496</u>	<u>428,251</u>
			15,211,329
Operating and administrative expenses	21	(12,704,819)	(19,317,367)
(Loss) from operations		(7,804,323)	(4,106,038)
Finance cost	22	(353)	(78,582)
Other income / (loss)	23	634,121	2,511,640
Profit / (loss) before taxation		(7,170,555)	(1,672,980)
Taxation	18	-	-
Profit / (loss) after taxation		(7,170,555)	(1,672,980)

The annexed notes from 1 to 27 form an integral part of these financial statements.


CHIEF EXECUTIVE




DIRECTOR

GENERAL INVESTMENT & SECURITIES (PRIVATE) LIMITED
CASH FLOW STATEMENT
FOR THE PERIOD ENDED MARCH 31, 2019

	31-Mar-19 Un-Audited Rupees	30-Jun-18 Audited Rupees
CASH FLOW FROM OPERATING ACTIVITIES		
Profit/(Loss) for the period / year before taxation	(7,170,555)	(1,672,980)
Adjustment for:		
Depreciation	97,289	1,740,054
Provision for Doubt full debt	1,318,656	871,296
Finance cost on lease obligation		73,243
Dividend income		(1,277,986)
Realized gain on short term investment	(29,155)	(843,792)
Unrealized gain on short term investment		(428,251)
Finance Cost	353	-
	<u>1,387,143</u>	<u>134,564</u>
Cash used in operating activities before working capital changes	(5,783,412)	(1,538,416)
(Increase)/decrease in current assets		
Accounts Receivables	(1,673,376)	660,163
Advances, Deposits & Pre-payments	8,540,526	(10,098,203)
Deposits	435,324	(5,447,125)
Increase/(decrease) in current liabilities		
Trade and other payables	(3,399,119)	3,356,681
Other Payable	-	-
	<u>3,903,355</u>	<u>(11,528,484)</u>
Cash utilized in operations	(1,880,057)	(13,066,900)
Financial charges paid	(353)	(73,243)
Proceed from net sale of short term investment		(7,746,852)
Dividend received		1,277,986
Income tax paid	(185,083)	(202,078)
Net cash utilized in operating activities	(2,065,493)	(19,811,087)
CASH FLOW FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(326,799)	(85,799)
Proceed from net sale of long term investment		22,252,600
increase in long term deposit		(138,000)
Net cash inflow / (outflow) from Investing activities	(326,799)	22,028,801
CASH FLOW FROM FINANCING ACTIVITIES		
Loan from director receipts	-	13,350,000
Advance against issuance of shares	3,715,000	(10,697,000)
Settlement of finance lease obligation		(422,862)
Net cash inflow / (outflow) from financing activities	3,715,000	2,230,138
Net Increase /(decrease) in cash and cash equivalents	1,322,708	4,447,854
Cash and cash equivalents at the beginning of the year	21,046,639	16,598,785
Cash and cash equivalents at the end of the year	22,369,347	21,046,639

13

The annexed notes from 1 to 27 form an integral part of these financial statements.

CHIEF EXECUTIVE



DIRECTOR

Property and Equipments

GENERAL INVESTMENT & SECURITIES (PRIVATE) LIMITED

Tangible

PARTICULARS	COST			DEPRECIATION				Book value	Depreciation rate
	As at 01 July 2018	Additions during the year	As at 31 March 2019	As at 01 July 2018	For the year	Deletions	As at 31 March 2019	as at 31 March 2019	
OWNED									%
Computer accessories	1,192,302	131,799	1,324,101	1,131,461	19,264	-	1,150,725	173,376	30
Furniture and fixtures	711,970	-	711,970	676,912	1,169	-	678,081	33,889	10
Office equipments	1,225,358	195,000	1,420,358	911,203	16,972	-	928,175	492,183	10
	3,129,630	326,799	3,456,429	2,719,576	37,404	-	2,756,980	699,449	
LEASED									
Vehicles	2,481,985		2,481,985	1,284,286	59,885	-	1,344,171	1,137,814	15
Rupees Mar-19	5,611,615	326,799	5,938,414	4,003,862	97,289	-	4,101,151	1,837,263	
Rupees Jun-18	5,552,184	-	5,552,184	3,727,627	303,550	-	3,727,627	1,824,557	

GENERAL INVESTMENT & SECURITIES (PRIVATE) LIMITED

Notes to the Financial Statements

FOR THE PERIOD ENDED MARCH 31, 2019

1 STATUS AND NATURE OF BUSINESS

GENERAL INVESTMENT & SECURITIES (PRIVATE) LIMITED was incorporated as a private limited company at Islamabad on November 11, 1997 under the companies ordinance 1984 and is primarily engaged in the business of stock, brokerage, investment advisory-consultancy, portfolio management and in secondary capital market operations. It is also actively taking part in Initial Public Offerings (IPO's) and providing all relative services to the general public to promote investment and company does not hold assets in fiduciary capacity. Company head office is situated at Stock Exchange Building Islamabad.

2 Statement of compliance

These accounts have been prepared in accordance with the approved International Accounting Standards (IAS) issued by the International Accounting Standards Committee (IASC) and interpretations issued by the Standards Interpretations Committee of the IASC, as applicable in Pakistan. Approved Accounting Standards comprise of Accounting and Financial Reporting Standard for Medium Sized Entities (MSEs) issued by The Institute of Chartered Accountants of Pakistan and the requirements of the Companies Ordinance, 1984, along with the requirements of the Securities and Exchange Commission of Pakistan (SECP). Wherever, the requirements of the Companies Ordinance, 1984, the Rules, the Regulations or the directives issued by the SECP differ with the requirements of these IAS, the requirements of the Ordinance, the Rules, the Regulations or the requirements of the said directives take precedence.

3 Significant accounting policies

3.1 Accounting Convention

The financial statements have been prepared under the historical cost convention except for certain financial assets and liabilities which are stated at their fair value or amortized cost as applicable.

The preparation of financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision.

3.2 Property and equipment

These are stated at historical cost less accumulated depreciation and impairment losses, if any, except freehold land and capital work in progress are stated at Cost.

Depreciation is calculated using the reducing balance method, at the rates specified in the fixed assets schedule, which are considered appropriate to write off the cost of the assets over their estimated useful lives. The Depreciation on property and equipment is charged on monthly basis.

3.3 Intangible assets

This is stated at cost less impairment losses, if any. The carrying amounts are reviewed at each balance sheet date to assess whether these are recorded in excess of their recoverable amounts, and where carrying value is in excess of recoverable amount, these are written down to their estimated recoverable amount.

3.4 Long Term Deposits and Loans

Long term deposits and Loans are stated at Cost.

3.5 Loans and Receivables

These are non derivative financial Assets with fixed or determinable payments that are not quoted in an active market. Such assets are carries at amortised cost using the the effective interest method. Gains and losses are recognised in income when the loans and receivables are de-recognised or impaired as well as through the amortization process.

3.6 Taxation

Current

The charge for current taxation is based on taxable income at current rate of taxation of the Income Tax Ordinance, 2001 after taking into account applicable tax credits and rebates, if any. On Income subject to Normal Taxation and no presumptive basis on Income subject to Final Taxation.

Deferred Taxation

The company accounts for deferred taxation, using the liability method on all temporary timing differences. However, deferred tax is no provided if it can be established with reasonable accuracy that these differences will not reserve in the foreseeable future.

3.7 Trade and settlement date accounting

All " regular way" purchases and sales of listed securities are recognized on the trade date, i.e. the date that the Company commits to purchase/ sell the asset. Regular way purchase or sale of financial assets are those, the contract for which requires delivery of assets within the time frame established generally by regulation or convention in the market place concerned.

3.8 Securities under repurchase/reverse repurchase agreements

Transactions of repurchase/ reverse repurchase of investment securities are entered into at contracted rate for specified periods of time and are accounted for as follows.

3.9 Revenue recognition

- a) Brokerage, advisory fees, commission and other income are accrued as and when due.
- b) Dividend income on equity investments is recognized, when the right to receive the same is established.
- c) Gains or losses on sale of investments are recognized in the period in which they arise.
- d) Underwriting commission is recognized when the agreement is executed. Take-up commission is recognized at the time commitment is fulfilled.
- e) Consultancy, advisory fee and service charges are recognized as and when earned.
- f) Unrealized capital gains/(losses) arising from marking to market of investments classified as 'financial assets at fair value through profit or loss - held for trading are included in profit and loss account in the period in which they arise.

3.10 Return on financing and borrowings

Return on financing and borrowings is recognized on a time proportionate basis taking into account the relevant issue date and final maturity date.

3.11 Provisions

A provision is recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

3.12 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash in hand, balance with banks on current and deposit accounts and short term running finance account.

3.13 Contingencies and Commitments

Capital commitments and Contingences, unless those are actual liabilities, are not incorporated in the accounts.

	Note	31-Mar-19 Un-Audited Rupees	30-Jun-18 Audited Rupees
5	<u>Intangible Assets</u>		
Pakistan Mercantile Membership		3,200,000	3,200,000
This represents the cost of (PSX) TREC .	5.1	2,500,000	4,000,000
Impairment loss on TREC			(1,500,000)
		<u>5,700,000</u>	<u>5,700,000</u>
6	<u>Long Term Deposits</u>		
CDC deposits ISE		100,000	100,000
NCSS deposits ISE		300,000	150,000
Other security deposit		138,000	163,000
ISE Clearing house deposit		50,000	50,000
PSX deposit		75,000	200,000
		<u>663,000</u>	<u>663,000</u>
7	<u>Long Term Investment</u>		
Available for sale			
Investment in Shares of Islamabad Stock Exchange Towers Reit Management company limited (Available for Sale)	7.1	<u>44,978,818</u>	<u>42,757,556</u>
7.1	<p>These represent the shares received from Islamabad Stock Exchange Towers Reit Management company limited (ISETRMCL) in pursuance of corporatization and demutualization of ISETRMCL as public company limited by shares in accordance with the requirement of the Stock Exchanges (Coprorationisation, Demutualization and Integration Act, 2012 (the Act.)). In addition, the company has also received Trading Right Entitlement Certificate (TREC) from PSX.</p> <p>Accordingly, the company has been allotted 3,034,603 shares of ISE of Rs. 10/- each based on the valuation of their assets and liabilities as approved by the SECP. The company has received 40% equity shares i.e. 1,213,841 shares of ISETRMCL. The remaining 60% shares are transferred to CDC sub-account in company's name under ISE's participant IDs with the CDC which will remain blocked until these are divested to strategic investor's), general public and financial institutions.. As the fair value of both the asset transfer and assets obtain can not be determined with reasonable accuracy, the investment in shares has been recorded at the face value of Rs. 10/- each in the Company's book.</p> <p>No tax provision has been made on Gain on exchange of membership card with TREC, as such gain is exempted from tax under clause 110B of Second Schedule of Income Tax Ordinance , 2001.</p>		
8	<u>Deferred Tax Asset</u>		
Debit balance arising on difference between accounting and tax depreciation, unused losses		<u>-</u>	<u>-</u>
9	<u>Trade Debits</u>		
considered doubtful			
Accounts receivable - Considered Good		<u>6,376,636</u>	<u>3,384,604</u>
		<u>6,376,636</u>	<u>11,876,336</u>
Less: Provison for doubtfull debts		<u>1,318,656</u>	-
		<u>5,057,980</u>	

	Note	31-Mar-19 Un-Audited Rupees	30-Jun-18 Audited Rupees
10	<u>Loan and Advances</u>		
Staff advance		16,500	37,000
Advance for purchase of ISE REIT Shares		10,071,203	10,071,203
		<u>10,087,703</u>	<u>10,108,203</u>
11	<u>Deposits Prepayments and other receivable</u>		
Advance Income Tax		55,099	-
Security Deposit		3,358,000	3,220,000
PSX Exposure		3,700,000	5,740,000
NCSS Receivables			6,710,125
Other receivables		-	-
Advances		16,500	-
		<u>7,129,599</u>	<u>15,670,125</u>
12	<u>Short term investment</u>		
Investment in listed securities		<u>4,522,595</u>	<u>9,042,655</u>
13	<u>Cash and bank balances</u>		
Cash in hand		280,843	-
Current account		16,835,815	20,834,618
Saving account		-	212,021
		16,835,815	21,046,639
Bank balance relating to PMEX		5,252,689	-
		<u>22,088,504</u>	<u>-</u>
		<u>22,369,347</u>	<u>21,046,639</u>
14	<u>Share capital</u>		
Authorized			
500,000 (2017: 80,000) Ordinary Shares of Rs 100/- each		50,000,000	50,000,000
Issued, subscribed and paid up			
351000(2018: 3.51000) Ordinary Shares of Rs 100/- each fully paid in cash		35,100,000	35,100,000
		<u>35,100,000</u>	<u>7,000,000</u>
15	<u>Long term financing</u>		
Loan from director		<u>13,350,000</u>	<u>13,350,000</u>
16	<u>Liabilities Against asset subject to finance lease</u>		
Present Value of Minimum Lease Payments			341,825
Less: Current Portion shown under Current Liabilities			<u>341,825</u>
			-
Minimum lease rentals payable			372,079
Not later than one year			372,079
Later than one year and not later than five years			-
			<u>372,079</u>
Less: Future financial charges			30,254
Net lease obligation			<u>341,825</u>

	Note	31-Mar-19 Un-Audited Rupees	30-Jun-18 Audited Rupees
16.1	The Company has entered into a lease agreement with Bank Alfalah Limited to acquire Vehicles. The liabilities under lease agreement are payable on monthly basis and are subject to Financial charges ranging 6 Month KIBOR + 3% per annum. The lease facility is secured against title of the leased vehicle.		
17	<u>Trade and other payables</u>		
		15,651,444	22,524,367
Creditors			95,855
Accrued and others		2,505,009	2,505,009
Payable to PMEX		150,000	150,000
Auditor remuneration		3,573,836	4,177
Other payables		<u>21,880,289</u>	<u>25,279,408</u>
18	<u>Provision for taxation</u>		
		-	-
Deferred tax		-	-
Provision for Taxation		-	-
		-	-
Adjusted against Advance Tax		-	-
		-	-
19	<u>CONTINGENCIES & COMMITMENTS</u>		
	The Company has pledged/hypothecated TRE Certificate of Pakistan Stock Exchange Limited (PSX) and 3,034,603 ordinary shares of Islamabad Stock Exchange Towers Reit Management company limited (ISETRMCL) with PSX in compliance with Base Minimum Capital (BMC) requirement under Regulation 2.1 of the Regulations Governing Risk Management of the PSX.		
20	<u>Revenue</u>		
		4,900,496	14,783,078
Income from Brokerage		<u>4,900,496</u>	<u>14,783,078</u>
21	<u>Operating Expenses</u>		
		5,831,820	6,225,821
Salary allowances and other benefits		76,340	-
Computer charges		209,327	31,875
Traveling and conveyance		-	1,036,072
Commission Paid		236,340	149,010
Telephone		105,108	273,522
Entertainment		25,420	-
Utilities		438,847	-
CDC Charges		3,530	8,088
News paper and periodicals		583,926	392,362
ISE charges		81,974	79,520
Internet Charges		1,146,940	1,221,030
PSX Charges		-	31,602
Insurance Expenses		3,078	15,840
Printing and stationary		80,000	-
Auditors' Remuneration	21.1	13,172	28,325
Postage and Courier charges		207,553	803,330
Fee and subscription		72,000	-
Legal and Professional charges		221,436	-
Repair and maintenance		209,327	-
Vehicle Running and Maintenance		2,788,906	4,526,420
Rent, rate and taxes		63,000	-
Software charges		36,572	-
Office expenses		172,914	-
Misc. expenses		97,289	258,406
Depreciation	4	<u>12,704,819</u>	<u>19,317,367</u>

	Note	31-Mar-19 Un-Audited Rupees	30-Jun-18 Audited Rupees
21.1 Auditors' Remuneration			
Audit Fee		80,000	150,000
Out of Pocket Expenses		-	5,000
		80,000	155,000
22 Financial Charges			
Bank and other charges		353	134,239
		353	134,239
23 Other income / (loss)			
Bank Profit		29,155	
Other income		302,483	3,125
Dividend income		480,073	387,441
		634,121	390,566

24 Taxation

This represent Current Taxation which has been provided Under Section 233A of Income Tax Ordinance, 2001 and Normal Taxation on other Income.

Deferred Taxation has not been provided as the Company is subject to Presumptive Taxation.

25 Remuneration of Chief Executive, Directors and Executives

Managerial Remuneration including House Rent & Utility

Chief Executive	-	-
Executives	-	-
Directors	-	972,756
	-	972,756

Managerial remuneration paid to director during the year Rs. 972,756. (2015 : Nil)

26 Accounting Estimates And Judgments

26.1 Property, Plant and Equipment

The Company reviews the rate of depreciation/useful life, residual values and value of assets for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding affect on the depreciation charge and impairment.

Note

31-Mar-19
Un-Audited
Rupees

30-Jun-18
Audited
Rupees

26.2 Intangible Assets

The Company reviews the rate of amortization and value of intangible assets for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of respective items of intangible asset with a corresponding affect on the amortization charge and impairment.

26.3 Investment Stated at Fair Value

The Company has determined fair value of certain investments by using quotations from active market. Fair value estimates are made at a specific point in time based on market conditions and information about financial instruments. These estimates are subjective in nature and involve uncertainties and matter of judgments (e.g. valuation, interest rates, etc.) and therefore cannot be determined with precision.

26.4 Trade Debts

The Company reviews its debts portfolio regularly to assess amount of any provision required against such debtors.

27 Number of employees

Total number of employees at the end of year was 6 (2016: 6). Average number of employees was 5 (2015:)

28 Date of Authorization

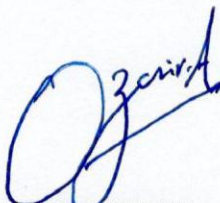
These financial statements were authorized for issue on _____ by the Board of Directors of the Company.

29 General

Figures have been rounded off to the nearest rupee.

Corresponding figures have been rearranged, wherever necessary for the purposes of comparison. However, no significant rearrangement / reclassification have been made in these financial statements.

#REF!


CHIEF EXECUTIVE




DIRECTOR